

**THE DATA GENERATED FROM YOUR PROCESSING SYSTEMS CONTAINS VALUABLE INFORMATION THAT HELPS BUILD A STRONGER MORE PROFITABLE RISK PORTFOLIO. FLEXIBLE ACCESS TO THIS DATA IS THE KEY TO UNDERSTANDING RISK CHARACTERISTICS WITHIN A LINE OF BUSINESS AND PRODUCING PRICING STRATEGIES THAT WILL POSITIVELY IMPACT PROFITABILITY AND DRIVE SUCCESS.**

The iPartners solution provides the information that the underwriter team needs to analyze the business being written from a variety of different perspectives. For example they can:

- Monitor new product performance including:
  - ▶ Market Acceptance
  - ▶ Pricing
  - ▶ Loss Ratios
- Analyze trends
- Track exposures and drill down to details by Product, Territory or Risk Type
- Measure Key Outcomes
- Display information in easy to read formats like graphs, maps and pie charts



With the Insurance Scorecard information is readily available through an intuitive user interface that will help underwriters and their managers:

- Produce on line reports that provide up to date premium & loss information without IT intervention.
- Set alerts that will automatically generate a notice if a limit or threshold is reached.
- Increase production by helping producers identify acceptable risks.
- Identify trends like sudden changes in the frequency, duration and outcome of medical claims in a specific industry and/or class.

*"If we are doing an annual review or simply doing some random oversight I can go through the system and identify or verify any area of concern.*

*I can look at each and every program we write individually and then review them in total so that I can catch something before it impacts us."*

*- Gerald Lamb, Underwriting  
Old United Casualty Company*

- Understand if risk exclusions are providing the desired results.
- Produce easy to read maps of information like policy and/or premium volumes generated by line in specific geographic territories.
- View new product performance compared to existing or similar business during the same timeframe.
- Run performance comparisons of business generated by agents or underwriters.
- Review and compare risk types with specific characteristics
- Identify problems and adjust guidelines to meet growth objectives.
- Review data should submission ratios decline to determine if the root cause is the result of tighter underwriting rules or pricing.

For more information on the benefits that are available to support you underwriting efforts contact us at (888)618-8360 ext 220 or visit our website at [www.ipartners.net](http://www.ipartners.net).